

EasCorp's ALM Modeling & Consulting service enables credit unions to monitor and manage balance sheet risk effectively. Net Interest Income (NII) simulations and Net Economic Value (NEV) modeling helps you manage for improved performance while addressing regulatory risk management standards. Our program provides a flexible, scalable solution with powerful analytics and customized reporting, all at a reasonable cost. As a credit union ourselves, we have an intimate knowledge of credit union regulations and exam standards, and are uniquely positioned to provide support that is second to none.

### POWERFUL ANALYTICS

EasCorp's ALM model is a scalable solution for credit unions of any size. The model's powerful analytics are capable of handling the largest, most complex balance sheets. Additional modeling components can be added as a credit union grows or the complexity of its balance sheet increases, allowing for an unlimited number of accounts, discount rates, and reports. Credit unions with marketable securities will benefit from the integrated portfolio management system. To increase accuracy when modeling fluctuating interest rate scenarios, the model analyzes the balance sheet, asset by asset and liability by liability, capturing the optionality of each individual item. Parallel rate shocks, as well as ramp scenarios (up and down), are performed on your credit union's balance sheet to determine the amount of earnings and value at risk to fluctuations in the market level of interest rates.

### TAILORED REPORTS

The ALM output package can be customized to fit each credit union's unique reporting needs. New reports can be easily created, while all existing reports can be modified as desired. A written executive summary highlights modeling results, and discusses how changes in balance sheet composition impact key metrics. The summary interprets past data and provides credit unions the tools required to make better business decisions.

Output reports detailing net interest income simulation and net economic value modeling results comprise the core of the package. However, additional reports covering areas such as concentration risk and liquidity stress testing provide data crucial to balance sheet management, while helping you comply with recent regulatory initiatives.

### SUPERIOR SUPPORT AND CONSULTING

At EasCorp, supporting the needs of member credit unions has always been our top priority. The ALM Modeling & Consulting Service was created to support and enhance the risk management capabilities of our membership through value-added service components. Our powerful simulation capabilities allow simple analysis of proposed balance sheet changes or new service offerings, and enable the service to become more than just a regulatory requirement. Simulations are easy to run, with no software to learn — just place a call to EasCorp, provide us the specifics, and we will run the simulation and aid in interpreting the output. Be confident of the balance sheet impact of a new mortgage loan type — before the first loan is written! Modeling and simulations are prepared by EasCorp's in-house Investment and ALM Professionals, who stand ready to answer any questions that arise. EasCorp provides an annual on-site presentation to present modeling results, discuss risk management options, and develop financial plans for the future. Or as an alternative, use the meeting to provide training for your elected officials or staff. An additional component of the service is an annual ALM policy review, which provides recommendations on risk management metrics, policy thresholds and regulatory guidelines.

### EASE OF USE COMBINED WITH RELIABLE OUTPUT

No manual data entry is required — EasCorp handles all input including rates, assumptions, and prepayment speeds. Automated files downloaded directly from your data processing system for shares and loans increase reporting accuracy. Data is scrubbed to ensure completeness, as only through pristine data can accurate results emerge.

### RECOMMENDED BY COLLEAGUES

"We have been utilizing EasCorp's ALM service since 2006. The quarterly reports provide an in-depth analysis of our asset/liability mix, as well as NEV and NII calculations under various shock scenarios. The information provided by these reports is considered to be invaluable, and the discussions with EasCorp's ALM staff provide valuable insight into assumptions used and expected results." *Dennis Kenney, SVP/Treasurer, Bridgewater Credit Union*

For additional information contact Cindy Nelson at 3308.